

KOBELCO SYNERGY

April 2025
Volume 8

KOBELCO CONSTRUCTION MACHINERY MIDDLE EAST AND AFRICA FZCO.

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FOREWORD

April 2025

Kobelco Synergy Volume 8



Batmunkh Tsedendamba
Batmunkh Tsedendamba

Senior Manager
Excavator Marketing

Welcome to the 8th edition of KOBELCO SYNERGY.

We are thrilled to introduce Mr. Batmunkh Tsedendamba as the newest member of our team, bringing a wealth of experience in the dynamic markets of the Middle East and Africa. His dedication to these regions has been evident during his tenure at the head office, where he has honed his expertise and insights. As the importance of these regions continues to grow, he is committed to enhancing our presence amidst strong competition.

Mr. Batmunkh's belief in the attainability of success through collaborative efforts underscores his approach to the challenges ahead. With a firm faith in teamwork and determination, he is well-equipped to navigate and prosper in the vibrant and diverse markets of the Middle East and Africa.

He supports our valued dealers, ensuring that they receive the guidance and resources needed. We look forward to the positive impact he will bring to our journey towards excellence in the Middle East and Africa markets.



EVENT

PL International Holdings Gold Coast LTD. Hosts a Grand Opening Event at Accra, Ghana

Embracing Growth and progressing in Ghana

Accra, Ghana - February 27, 2025.

Ghana's excavator market in West Africa is growing fast. In 2020, there were less than 500 excavators, but by 2024, there were over 2200 units. This growth is mostly due to the booming Gold Mining industry in Ghana. The country is the top gold producer in Africa and 6th in the world. Gold exports make up 45% of total exports, so the government is working on standardizing the mining process.

To enter the growing excavator market in Ghana, KCMMEA has carefully selected a dealer to represent the KOBELCO brand and provide a proper Product Support. PL International was chosen as the dealer and sold a few units in 2024.

PL International Holdings Gold Coast LTD. partner of Kobelco Construction Machinery, recently hosted a grand opening event at Accra, Ghana. The event was held at the Fiesta Royale Hotel in Accra.

Brief introduction was given on the range of **Kobelco Excavators, Sterling vibro rippers and Okada breakers** for Ghana mining and construction projects. This partnership aims to provide Ghanaian companies with reliable and efficient equipment tailored for mining and infrastructure applications.



PL International is experienced in distributing construction machinery in Ghana, making them a suitable partner to introduce Kobelco's excavators. By combining their local market knowledge with Kobelco's advanced machinery, they can offer top-notch equipment to improve productivity and operational efficiency for Ghanaian companies.



TV News Coverage- GBC NEWS

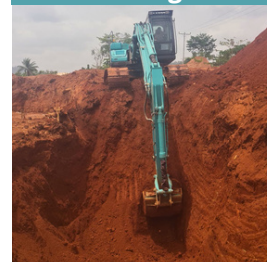
"Ghana's growing gold market makes it a key location, and PL International will represent our products and services in the country" said Mr. Kentaro Nezaki, KCMMEA Managing Director



(From left to right) Mr. Dharmesh Mashru (PLI Managing Director), Mr. Kentaro Nezaki (KCMMEA Managing Director), Mr. Ganesh Subudhi (KCMMEA Director)

Ghana has a diverse mining sector beyond gold, and Kobelco's excavators will be useful for various mining operations. Additionally, these excavators can be used for infrastructure projects like road construction and building development, providing flexibility and efficiency for different applications.

Gold Mining Site



FACTORY VISIT

Zambia Customers and South African Dealer Visit Kobelco India Factory

Strengthening Partnerships and Exploring Innovation in Construction Equipment

India

January 2025

Customers from Zambia have visited the Kobelco India factory in January 2025 to witness the manufacturing process of Kobelco Excavators. The Zambians, who are already valued clients of Kobelco, are fascinated by seeing the advanced and precision manufacturing systems in the factory.

The cutting-edge technology and operation-friendly Kobelco machines have demonstrated the value for money in mining and construction applications. This visit showed their commitment to using advanced technology and high-quality machinery. Kobelco and BELL equipment wishes to our valued customers a great success and achieve new milestones in mining.



Strengthening Global Connections: Ghana Delegation Visits Kobelco India Factory

Exploring Kobelco's Manufacturing Excellence

India

April 8, 2025



A group from Ghana, including a customer and a dealer, recently visited the Kobelco India factory on April 8, 2025.

The delegation had the opportunity to witness the intricate manufacturing techniques and stringent quality control measures that are integral to ensuring the reliability and performance of Kobelco machinery.

By connecting with partners from different countries, Kobelco builds relationships that lead to mutual success and growth.

Mr. Edward Nana Baidoo – Director, Mr. Vincent Tetey Adu and Mr. Enoch Padity from Warnabaid Ventures .

Mr. Ravi Dubey from PLI accompanied the customer during this factory visit and Mr. P Balaji, AVP -KCEI factory has facilitated them.





TRAINING

Kobelco Excavator SK220XDLC-10: Product Training

Elevating Skills for Optimal Performance

Sharjah, United Arab Emirates

January 14 - 16, 2025

The SK220XDLC-10 product training program conducted at the Al Marwan Workshop in Sharjah from 14th to 16th January 2025 was met with great success. The intensive training program aimed to provide participants with a comprehensive understanding of the SK220XDLC-10 excavator, equipping them with the necessary knowledge and skills to operate and maintain this advanced piece of machinery effectively.



During the three-day program, participants learned about the machine outline, hydraulic and electrical systems, gauge cluster, and the K-Report app through theory and hands-on exercises.

The practical sessions allowed participants to work with the excavator's systems on the machine, helping them troubleshoot problems, do maintenance, and improve performance with guidance.

Participants also learned to read data from the gauge cluster and were introduced to the K-Report app for easy access to equipment info and service records on mobile devices.



Successful Completion of SK520XDLC-10 Product Training in Mombasa, Kenya

Enhancing Skills and Efficiency with SK520XDLC-10 Product Training

Mombasa, Kenya

February 12 - 14, 2025



The recent SK520XDLC-10 product training conducted over three days in Mombasa, Kenya, was a resounding success. The training program aimed to equip participants with a comprehensive understanding of the SK520XDLC-10 excavator, focusing on essential aspects such as machine overview, maintenance guidelines, structure, engine, Mechatro technology, hydraulic components, hydraulic and electric circuits, and an overview of the multi-display system.

The training program included hands-on practice with the hydraulic and electric circuits, helping participants improve their skills in troubleshooting and maintenance tasks. They also learned how to interpret data from the multi-display system to enhance efficiency.

The comprehensive overview of the machine's features and functionalities, coupled with practical hands-on exercises, ensured that participants were well-equipped to tackle the challenges of working with the SK520XDLC-10 in a professional and efficient manner.





Kobelco Crane CKS Series: Technical Training for Excellence

Enhancing Skills and Expertise in Operating and Maintaining Crane CKS Series

Sharjah, United Arab Emirates

February 18 - 21, 2025

The Kobelco Crane CKS series technical training program is designed to equip participants with essential knowledge and skills for the effective operation and maintenance of our modern crawler cranes. The training covers key topics such as machine setup, operational techniques, Hydraulic and electrical system, as well as troubleshooting procedures.



Through a combination of theoretical instruction and hands-on experience, trainees will gain a comprehensive understanding of the CKS series advanced technology, enabling them to maximize performance and ensure safety on the job site. We are committed to providing a top tier learning experience that empowers our customers engineers, mechanic and technicians with the expertise needed to excel.

CKE and CKS Series Technical Training in Jubail, Saudi Arabia

Hands-On Training for Kobelco Crane

Jubail, Saudi Arabia

April 19 - 21, 2025

Additionally, our Senior Service Manager at Kobelco, Mr. Quirino, has been instrumental in providing technical training not only to our dealers but also to our esteemed customers in the Middle East & Africa. A notable example is FEOL Machines & Equipment Co. in Saudi Arabia, one of our largest clients, who currently operates a significant fleet of Kobelco crawler cranes.

The successful completion of the KOBELCO CKE and CKS series technical training, marks a significant step forward for FEOL Machines & Equipment Co. As they apply their newly acquired knowledge, FEOL is positioned to improve performance, reduce downtime, and foster a culture of continuous improvement within their operations.

This technical training not only boosts the skill set of individual employees like engineers, supervisors, and technicians, but also strengthens the overall capability of the organization to meet the challenges of aged and modern Kobelco machines.

As FEOL Machines & Equipment Co. continues to grow, investments in education and training will undoubtedly play a pivotal role in maintaining their competitive edge in the workplace.





PROMOTION

Elevate Your Operations with Trusted USED Kobelco Equipment.

KOBELCO is synonymous with Quality, and it is famous with many salient characteristics.



- Reliability
- Productivity
- Commitment to performance
- Brand Value and
- Japanese technology



(Model: CKL2600I | Year of Manufacturing : 2016)

Kobelco is accepted worldwide because of "Value for Money" among all customers & stakeholders. It is our pleasure to announce that **USED** Kobelco Cranes and Excavators are available within your budgeted price and more than expected remaining life of equipment.

Please use it in the toughest operation to have the real experience and share your feedback to improve further.

Reach out to nearest Kobelco Dealer or KCMMEA, Dubai for your requirements.

PARTS CAMPAIGN

For your Kobelco Excavator Machines.

KOBELCO

PREPARE YOUR MACHINE THIS SUMMER!

AIR CONDITIONER

PARTS PROMOTION

WE GOT YOU COVERED.

CONTACT US NOW!

KOBELCO CONSTRUCTION MACHINERY MIDDLE EAST AND AFRICA FZCO.

BLOWER ASSY

CONDENSER

CONDITIONER, AIR

COMPRESSOR AIR

EVAPORATOR

MOTOR, ELEC

RESISTOR

THERMOMETER

GENUINE
PARTS

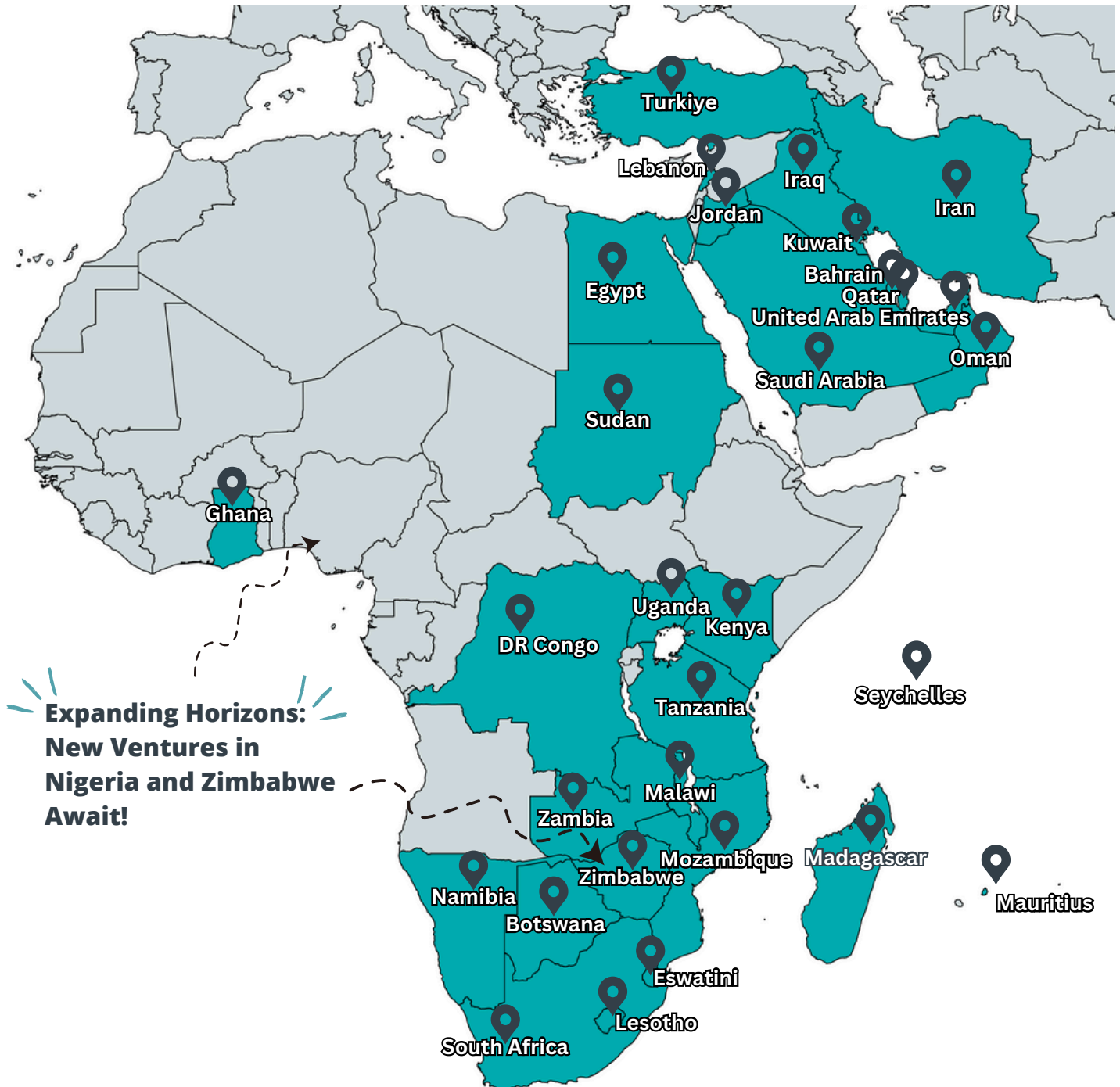
For more information, please contact the nearest Kobelco dealer or contact us!



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Kobelco Dealers in The Middle East and Africa Region.



KOBELCO SYNERGY is released quarterly.

Stay tuned for the next volume!

For your suggestions please contact us:

