




KOBELCO SYNERGY

FEBRUARY 2026 • VOLUME 10

KOBELCO CONSTRUCTION MACHINERY MIDDLE EAST AND AFRICA FZCO.

NEW SK80

-  Operating Weight: 7,400 - 7,660 kg
-  Bucket Capacity: 0.32 m³ / 0.35 m³
-  Engine Power: 36.3 / 2100 (ISO 14396) kW/min⁻¹

Tanzania Dealer
Showcases
Kobelco
SK220XDLC at
BuildExpo Africa
2025

Tanzania
P3



PL
International
Expands
Kobelco
Dealership to
Sierra Leone

Ghana
P4

COMPANY INTRODUCTION



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February 2026



KCMMEA is GROWING

Building a Stronger Future: The Growth of Kobelco Construction Machinery Middle East and Africa FZCO.

Since its establishment in 2016 with just eight dedicated members, Kobelco Construction Machinery Middle East and Africa (KCMMEA) has evolved into a dynamic and diverse organization of sixteen members representing multiple nationalities and cultures. This growth reflects the company's continuous commitment to excellence, innovation, and customer satisfaction across the region.

A cornerstone of KCMMEA's operations is its dedication to dealer and customer support. Through continuous technical training, field assistance, and after-sales service, the company ensures that every Kobelco machine operates at peak performance, backed by skilled professionals who deliver exceptional service quality.

Looking Ahead

As KCMMEA continues to expand its presence, the company remains committed to its core values of quality, reliability, and partnership. With a strong leadership team, a united workforce, and a growing network of dealers and customers, Kobelco Construction Machinery Middle East and Africa is well-positioned to lead the region's construction machinery market — building a stronger, more sustainable future for all.



Tanzania Dealer Showcases Kobelco SK220XDLC at BuildExpo Africa 2025

At the 26th BUILDEXPO Africa 2025, held from 24th to 26th September 2025 at the Diamond Jubilee Expo Centre in Dar-es-Salaam, Tanzania, marked another milestone in Africa’s growing construction and infrastructure landscape. .

Nazneen Material Handling Company (NMHC), Kobelco Tanzania dealer showcased the Kobelco SK220XDLC-10 excavator, known for its superior performance, fuel efficiency, and durability, was one of the highlights of the exhibition.



Outdoor display



Nazneen and customers

Nazneen Material Handling Company (NMHC), the Kobelco Tanzania Dealer Handover the Key to New Owner.



Photo taken during the Key Hand over to the New Owner

Kobelco is expanding its involvement in Tanzania’s development journey through Nazneen Material Handling Company (NMHC). Together, we are set to support multiple mining and infrastructure projects by providing advanced machinery, technical expertise, and after-sales service.



FEATURE

PL International Expands Kobelco Dealership to Sierra Leone



PL International Holdings GoldCoast Ltd, the authorized dealer for Kobelco Construction Machinery in Ghana, has expanded its operations to Sierra Leone. This move strengthens the company's presence in West Africa and brings Kobelco's reliable and efficient machines closer to customers in the region.

PLI will now offer the full range of Kobelco Excavator products, genuine spare parts, and after-sales services in Sierra Leone. Customers can expect expert technical support and maintenance from trained professionals to keep their machines running at top performance.



(From left to right) Murat Derinbay (KCMMEA), Kentaro Nezaki (KCMMEA), Dharmesh Mashru (PLI), Ruzan Lala (PLI), Ganesh Subudhi (KCMMEA), Erdem Tulunay (KCMMEA), Tomonori Fujisawa (KCMMEA)

The expansion comes as Sierra Leone's construction and mining industries continue to grow, creating a strong demand for durable and efficient machinery. PL International's presence will help meet this demand while supporting local development.

This step also supports Kobelco's goal of expanding its reach in Africa through trusted local partners. Together, PL International and Kobelco aim to deliver quality equipment and dependable service to help build the region's future.

For more information, visit www.plint.in or contact the nearest PL International branch in Ghana or Sierra Leone.

FACTORY VISIT

Sierra Leone Customers Visited Kobelco India Factory

In December 2025, a group of customers from Sierra Leone visited the Kobelco India factory. The visit was organized by PL International, the Kobelco dealer in Ghana and Sierra Leone, to strengthen customer relationships and provide firsthand experience of Kobelco's manufacturing excellence.

The visit helped customers gain a deeper understanding of Kobelco's commitment to quality and innovation while building trust and confidence in the brand. It also reflected PL International's dedication to supporting its customers and promoting Kobelco's values across West Africa.



Photos taken during the Factory visit.



Kobelco Service Technical Contest in Japan: KCMMEA Demonstrates Skill and Teamwork on the Global Stage

The Kobelco Service Technical Contest is an annual global event that brings together skilled service technicians from around the world to showcase their technical expertise, teamwork, and problem-solving abilities.

Congratulations to **KCMMEA** team for outstanding performance at the Kobelco Service Technical Contest in Japan! The team proudly secured 4th place overall, 3rd in the Team Relay competition and 3rd in the Individual category - Inspection and Maintenance competition, which Mr. Allister won from Bell.

Special thanks to **Al Marwan Machinery** and **Bell Equipment SA** for their participation and support, contributing to this remarkable achievement for the region.



(From left to right) Kishore Sarma (KCMMEA) Chanaka Eranda Perera Kalugamage (AL MARWAN) Murat Derinbay (KCMMEA) Mike Msiza (BELL) Allister Mhlanga (BELL) Ruchira Hasaranga Kalansooriya (AL MARWAN) Sujinmon Stansilas (AL MARWAN) Erdem Tulunay(KCMMEA)



Photos taken during the training.

The journey began long before contest day. In the weeks leading up to the competition, the team immersed themselves in intensive training sessions designed to sharpen their technical knowledge and refine their practical skills. Training snapshots captured moments of focus and collaboration—engineers huddled over machinery, analyzing systems, and perfecting their inspection and maintenance techniques.

Under the guidance of their mentors, participants simulated real-world service scenarios, practiced troubleshooting under time pressure, and strengthened their communication and coordination.

Beyond the competition results, the experience served as a powerful reminder of the importance of continuous learning and collaboration in the service industry. The team returned home with renewed motivation, valuable insights, and a shared sense of accomplishment. Their journey from training to competition stands as a testament to dedication, teamwork, and the pursuit of excellence that defines the spirit of the Kobelco Service Technical Contest.



FEATURE

Kobelco and Al Marwan organized an awarding ceremony in January 2026 to honor their outstanding achievements.

Al Marwan Heavy Equip & Machinery proudly celebrated the success of its skilled technicians during a special awarding ceremony recognizing their accomplishments in the **Kobelco Welding Certification Program (KWCP)** and the **Kobelco AAA Technician Test**.

Congratulations to all the certified technicians for their outstanding performance and continued success in their Kobelco service journey ahead.



Photo taken during the Awarding Ceremony in Al Marwan.

Al Marwan Technicians Achieved AAA Certification

A big congratulations to our Al Marwan technicians for successfully passing the 1st edition of the AAA Technician Test organized by KCMMEA at Al Marwan, Sharjah, and the test was conducted by the Kobelco Japan team in July 2025.

To honor this great achievement, Kobelco and Al Marwan held an awarding ceremony in January 2026. It was a proud moment celebrating skill, dedication, and teamwork.



Mr. Perera and Mr. Ruchira (AL MARWAN)

Al Marwan Welders Earn Kobelco Certification in Japan



Mr. Usman and Mr. Imtiyaz (AL MARWAN)

Al Marwan proudly congratulates Mr. Usman and Mr. Imtiyaz for successfully completing the Kobelco Welding Certification Program (KWCP) in Japan. This achievement highlights their dedication, skill, and commitment to maintaining the highest welding standards.

The Kobelco program is a globally recognized training that focuses on advanced welding techniques, safety, and quality. Through hands-on training and testing, both welders proved their expertise and earned the title of Kobelco Certified Welders.



AAA Technician Certification Program 2026 – Successfully Completed in UAE

Following the success of the 2025 program, KCMMEA once again conducted the AAA Technician Certification Program this year at Al Marwan, Sharjah, United Arab Emirates.

A total of three senior and highly experienced technicians from Al Marwan Heavy Equip & Machinery participated in the 2026 program. Prior to the certification examination, the candidates underwent an intensive three-week training program delivered by previously certified technicians. The training focused on enhancing both theoretical knowledge and practical skills to ensure readiness for the rigorous assessment process.



Photos taken during the training

The certification examination was conducted over three days by trainer Mr. Mizoo from the Japan Technician Center, with one candidate evaluated each day. The assessment covered multiple areas of technical expertise, including:

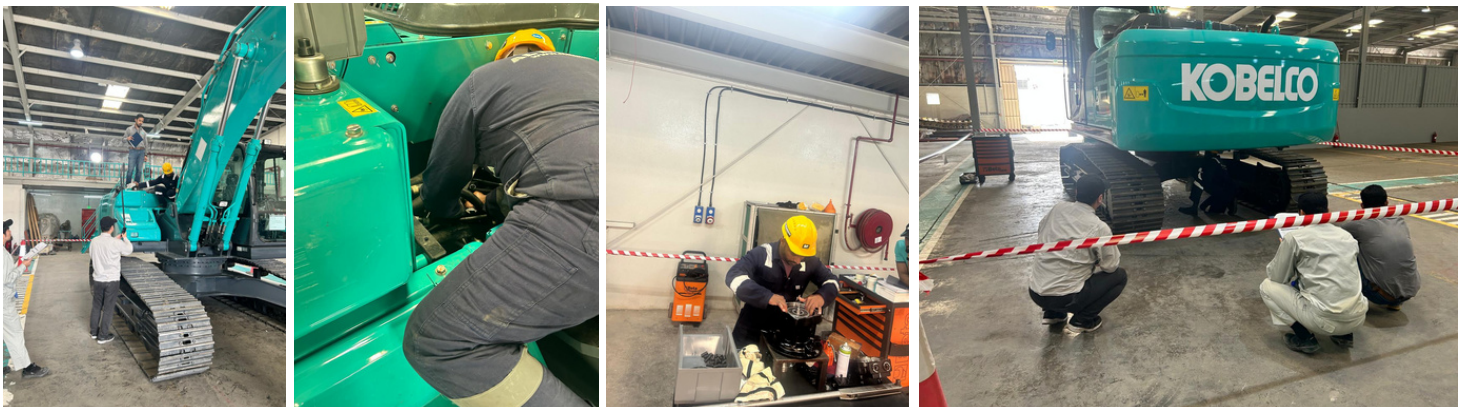
- Complete machine overhauling test
- Troubleshooting and diagnostics test
- Machine inspection and customer reporting evaluation
- Written (paper) examination

All three candidates successfully passed the certification with strong scores, exceeding the minimum passing mark of 70%. The results were as follows:

- Kasun – 89/100
- Vishnu – 83/100
- Aruna – 86/100



Photos taken during the test day



Photos taken during the test day

This achievement further strengthens KCMMEA’s technical capability and service support across the UAE, KSA, and Oman. The newly certified technicians will contribute to delivering higher service quality, faster diagnostics, and improved customer satisfaction throughout the region.

Congratulations to all certified technicians for their dedication, hard work, and outstanding performance!



TRAINING

Product Support Training in Ajman at EIS General Trading LLC

Kobelco Construction Machinery continues to support customers through on-site training programs that help them operate and maintain their machines more effectively.

This year, a field training session was held at EIS General Trading LLC in Ajman, United Arab Emirates. The session aimed to improve:

- Machine uptime and reliability
- Equipment service life
- Preventive maintenance practices
- Reduction of maintenance costs

Four participants attended the training, which covered:

- Basic machine functions and operation
- Daily and periodic maintenance
- Tips to prevent common issues
- Open discussion for questions and feedback



Photos taken during the training



KOBELCO and EIS General Trading staff

This training reflects Kobelco's commitment to helping customers achieve better performance, longer machine life, and greater efficiency through knowledge and skill development.

Kobelco Enhances Customer Support in Oman with Dealer Training

After expanding into Oman, Kobelco has taken another step to strengthen customer support in the region. A three-day product training program was held at the Al Marwan Oman office to improve technical service and product knowledge.



Photos taken during the training

Five participants joined the training, which focused on the SK220 and SK380 excavators. The sessions combined theory and hands-on practice, covering:

- Hydraulic system operation and troubleshooting
- Engine performance and maintenance
- Electrical system basics and diagnostics
- Inspection and preventive maintenance

The program helps the local team provide faster technical support, improve machine uptime, and deliver reliable service to customers in Oman.

Through ongoing training and skill development, Kobelco continues to ensure strong after-sales support and dependable machine performance in the region.



SK80-10 Product Training

The Al Marwan Heavy Equip & Machinery - Product Support Team has completed the SK80-10 Excavator Machine Training, strengthening their skills in operation and maintenance.



Photos taken during the training

The training focused on key areas such as hydraulic systems, engine performance, and machine controls, helping the team improve efficiency and reliability on every project.



KOBELCO and AL MARWAN UAE staff

With this training, the team is better prepared to keep Kobelco machines performing at their best, ensuring smooth operations and dependable results across all job sites. controls, helping the team improve efficiency and reliability on every project.

KOBELCO CRANE Training Program

The Kobelco Crane Training Program helps the operators and maintenance team, learn how to use and take care of the Kobelco crane. The program includes classroom and hands-on training to educate participants on safety, maintenance and troubleshooting. The goal is to improve skills and ensure the safe and effective operation of Kobelco cranes.

- Safety and Maintenance Training
- Operators Training
- CKE Series Technical Training
- CKS Series Technical Training

Contact us for more details!





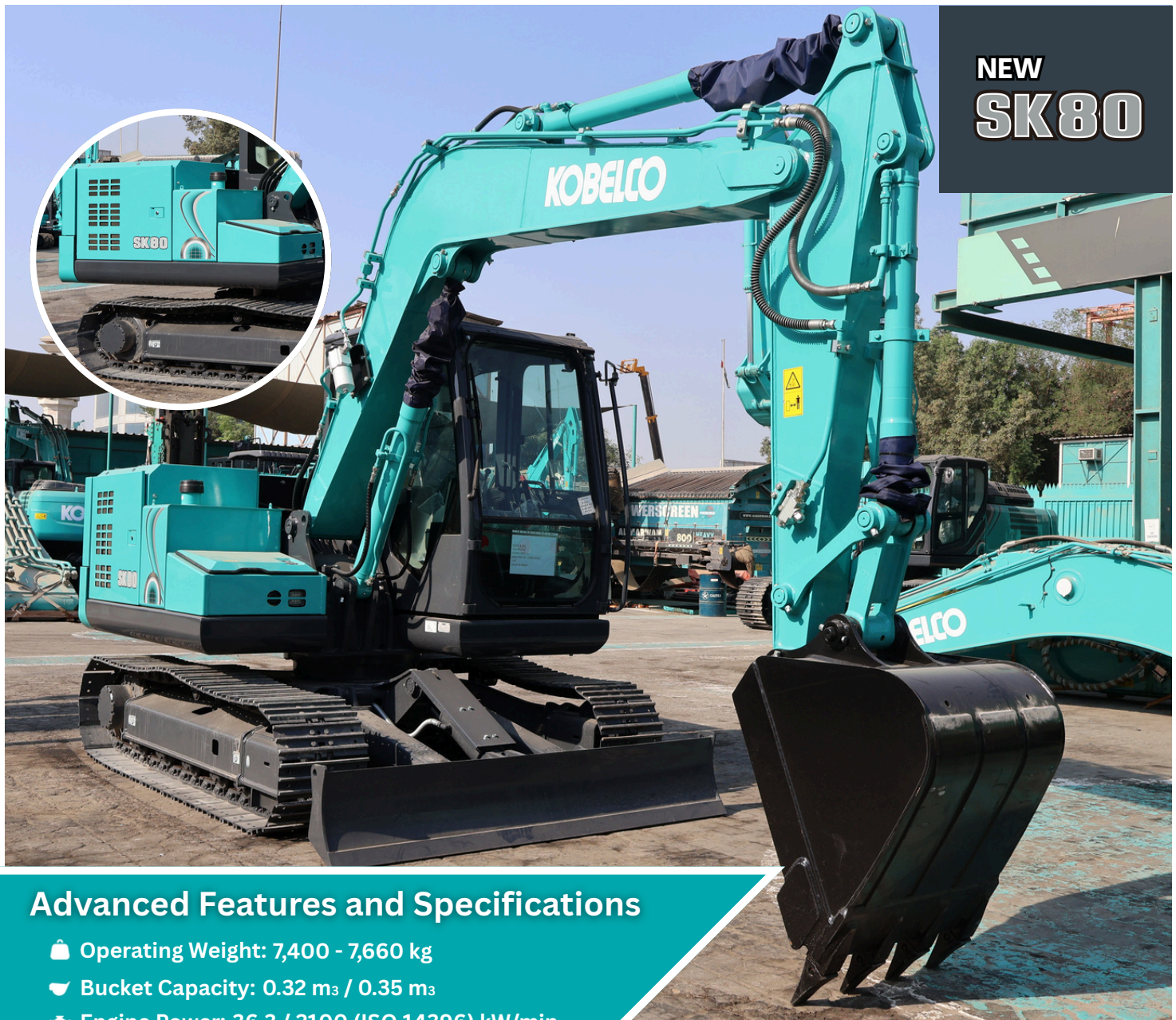
PROMOTION

Introducing the New Kobelco SK80: Compact Power with Advanced Performance

Kobelco Construction Machinery Middle East and Africa introduces the new SK80 compact excavator, built for efficiency and versatility. The SK80 delivers strong performance in a smaller size, combining advanced technology, fuel efficiency, and operator comfort to handle a wide range of construction needs.

Compact Design, Big Capability

The SK80 is engineered for maximum productivity in confined spaces. Its compact size allows for easy maneuverability in urban areas, residential projects, and tight job sites, while still providing the power and stability expected from a larger excavator. This makes it ideal for construction, landscaping, and utility work.



Advanced Features and Specifications

- 🏠 Operating Weight: 7,400 - 7,660 kg
- 🪣 Bucket Capacity: 0.32 m³ / 0.35 m³
- ⚙️ Engine Power: 36.3 / 2100 (ISO 14396) kW/min⁻¹

These specifications ensure excellent digging performance, efficient operation, and reliable power for a variety of tasks.



LONG LACING PIPE NOW AVAILABLE!

**IS YOUR MACHINE SAFE TO OPERATE?
CHECK YOUR LACING PIPE OF INSERT BOOM TIP!**

We offer you to keep long lacing pipes for lattice boom attachments. A long lacing pipe can be cut to the required length to replace the damaged lacing pipe on the insert boom and boom tip.

This offers greater flexibility and quick solution while maintaining the required structural performance of the boom. 6 up to 9 meters are ready.



Bended and Dented Pipe

Why Choose a LONG LACING PIPE?

- ✔ **Saving cost**—No need to buy multiple pre-cut parts.
- ✔ **Reduce inventory** -One pipe simplify storage with one versatile solution.
- ✔ **Less Downtime, Faster repairs** - No need to wait for delivery of pre-cut parts
- ✔ **Strength** - Use genuine pipe for your safety.

NO WELDER? KOBELCO-CERTIFIED WELDER AVAILABLE.

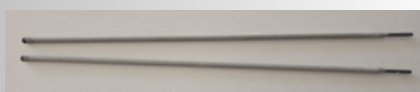
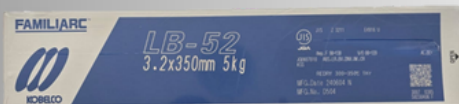
Certified by Kobelco factory in Japan as per Kobelco standard quality.



KOBELCO WELDING ROD

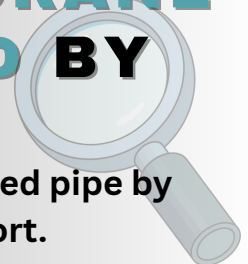
PART NUMBER: LB52

DESCRIPTION: WELDING ROD 5KG(3.2mm)



GET YOUR KOBELCO CRANE INSPECTED BY EXPERTS!

We identify damaged pipe by official report.

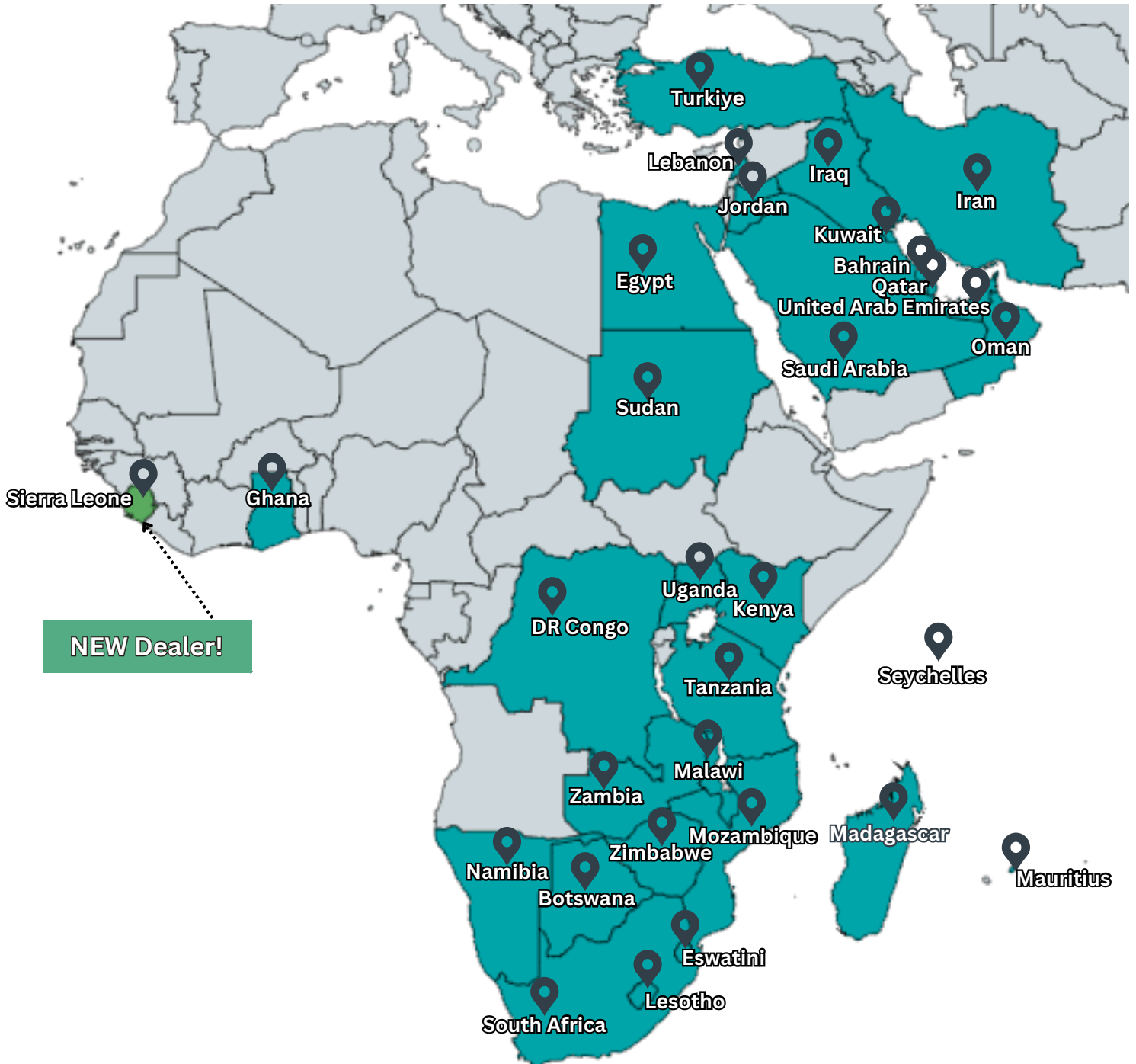


Contact us now for more details!

For more information on LATTICE BOOM & LACING PIPE, check out the:
Crane Safety & Technical Information in our website



Kobelco Dealers in The Middle East and Africa Region.



To check the KOBELCO SYNERGY previous edition, visit

<https://www.kobelco-mea.com/corporate/kobelcosynergy/>

